



EDWARD HANNA

Client Service Team Leader, Pennsylvania

With over 20 years of brokerage and consulting experience, Ed's responsibilities include commercial team oversight for Pennsylvania, brokerage, consulting, business development and enterprise risk service strategy for the firm. Ed's expertise varies across a range of industries including but not limited to, education, healthcare, chemical, pharmaceutical, manufacturing, research and development, and power generation.

In the past ten years, Ed has held various and progressive roles including Sales Team Leader, Enterprise Risk Management (ERM) Leader, and Senior Consultant all within the commercial insurance industry. Prior to joining RCM&D in 2010, Ed served as the Director of Client Services for Colden Corporation, a risk management, safety, and occupational health consulting firm. In this appointment, Ed guided multidisciplinary teams in forming strategic partnerships with clients to reduce risks, control costs, and maintain compliance.

Ed is considered an industry thought-leader on the topic of Enterprise Risk Management. He has been invited to speak at numerous national engagements on the topic. Sessions included, *Enterprise Risk Management (ERM) Benchmarks for Performance: Continuously Improving Communication, Prioritization, and Performance* as well as *ERM Benchmark Study of 29 Private Liberal Arts Colleges: Priorities and Learnings* for the 2017 University Risk Management & Insurance Association (URMIA) National Conference; *ERM: Benchmarking Data an Implementation Strategies* for the American Society for Healthcare Risk Management (ASHRM); and *Beyond Assessment: A Case Study of Integrating Enterprise Risk at a Private Liberal Arts College* for the 2015 URMIA National Conference.

Education & Certifications

- » Temple University – Epidemiology (MS)
- » Indiana University of Pennsylvania – Safety Sciences (BS)
- » Certified Insurance Counselor (CIC)
- » Board of Certified Safety Professionals Certification in Comprehensive Practice (CSP)
- » American Board of Industrial Hygiene Certification in Comprehensive Practice of Industrial Hygiene (CIH)

Professional Affiliations & Associations

- » Chair, Board of the Insurance Society of Philadelphia (Board Member since 2012)

Let's Talk:
ehanna@rcmd.com | 484.581.2815