

## **Denise C. Hunter, MBA**

AVP, Business Development Leader

Zurich North America

With over 15 years of commercial property and casualty insurance experience, Denise Hunter has a diverse product and industry background, holding titles in claims handling, underwriting, and business development.

Denise joined Zurich North America in 2016. She is the Business Development Leader with the Marketing, Distribution and Regional Management team for Zurich North America in the Mid-Atlantic Region, working with brokers and clients in Greater Philadelphia, New York, New Jersey, and Delaware. In her current position, she is responsible for the development and execution of a territory business plan, managing broker relationships, driving new business production, new product roll-out and key-account retention. She is currently the Co-Chair of Zurich's Philadelphia Chapter of the Women Innovation Network.

Prior to joining Zurich, Denise was a market-facing underwriter in Environmental Casualty division cultivating broker and client relationships within the Mid-Atlantic region for a national carrier. Before that, she served in various roles in the commercial claims division with a different national carrier.

In addition to her role with Zurich, Denise is on the Board of the Insurance Society of Philadelphia (ISOP), holding roles as the Co-Chair of the UnGala, and Past Chair and member of the NextGen Board, which gives a voice to the next generation of insurance talent. She is also a board member of the Insurance Industry Charitable Foundation (IICF), the Association of Professional Insurance Women (APIW), and the National African American Insurance Association (NAAIA).

Denise holds a Bachelor of Science in Business Administration, with dual concentrations in Finance and Marketing from Seton Hall University and a Master of Business Administration, with a Concentration in Management from Centenary College.